## State of Washington Office of the Insurance Commissioner 2001 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Homeowners Multiple Peril

All Dollars in Thousands

|   | NAIC           |          | Direct               |                 | Direct                     | Direct             |                  |
|---|----------------|----------|----------------------|-----------------|----------------------------|--------------------|------------------|
| Rank Company Name                             | Cod            | Dom      | Premiums<br>Written  | Market<br>Share | Premiums                   | Losses             | Loss<br>Patio(1) |
| State Farm Fire And Cas Co                    | 25143          | IL       | \$128,825            | 17.44%          | <u>Farned</u><br>\$120,680 | \$75,185           | 62.30%           |
| 2 Safeco Ins Co Of Amer                       | 24740          | WA       | \$98,563             | 13.34%          | \$100,514                  | \$58,330           | 58.03%           |
| 3 Farmers Ins Co Of WA                        | 21644          | WA       | \$94,259             | 12.76%          | \$90,352                   | \$62,865           | 69.58%           |
| 4 Allstate Ins Co                             | 19232          | IL       | \$81,327             | 11.01%          | \$78,048                   | \$39,514           | 50.63%           |
| 5 Pemco Mut Ins Co                            | 24341          | WA       | \$49,305             | 6.67%           | \$46,578                   | \$28,505           | 61.20%           |
| 6 Mutual Of Enumclaw Ins Co                   | 14761          | WA       | \$28,715             | 3.89%           | \$27,568                   | \$20,203           | 73.29%           |
| 7 United Services Auto Assoc                  | 25941          | TX       | \$23,832             | 3.23%           | \$23,122                   | \$10,879           | 47.05%           |
| 8 Foremost Signature Ins Co                   | 41513          | MI       | \$18,014             | 2.44%           | \$13,993                   | \$7,565            | 54.06%           |
| 9 Hartford Ins Co Of The Midwest              | 37478          | IN       | \$15,722             | 2.13%           | \$15,380                   | \$7,622            | 49.56%           |
| 10 USAA Cas Ins Co                            | 25968          | TX       | \$12,394             | 1.68%           | \$11,625                   | \$5,982            | 51.46%           |
| 11 Unigard Ind Co                             | 25798          | WA       | \$11,826             | 1.60%           | \$11,824                   | \$5,982<br>\$6,471 | 54.72%           |
| 12 Glens Falls Ins Co                         | 34622          | DE       | \$11,520<br>\$11,511 | 1.56%           | \$6,520                    | \$3,048            | 46.75%           |
| 13 Vigilant Ins Co                            | 20397          | NY       | \$10,407             | 1.41%           | \$9,572                    | \$5,046            | 63.019           |
| 14 Metropolitan Property & Cas Ins Co         | 26298          | RI       | \$9,463              | 1.28%           | \$9,572<br>\$8,682         | \$5,524            | 63.639           |
| 15 Grange Ins Assn                            |                | WA       | \$8,988              | 1.22%           | \$9,284                    | \$5,524<br>\$5,779 | 62.24            |
|   | 22101<br>20990 |          |                      |                 |                            |                    |                  |
| 16 Country Mut Ins Co 17 Standard Fire Ins Co |                | IL<br>CT | \$8,802<br>\$8,132   | 1.19%           | \$8,140                    | \$5,575<br>\$4,751 | 68.49            |
|   | 19070          | WA       | \$6,132<br>\$7,811   | 1.10%           | \$7,443                    | \$4,751<br>\$3,916 | 63.83            |
| 18 Unigard Ins Co                             | 25747          | OR       | \$6,544              | 1.06%           | \$7,617                    | \$3,916            | 51.40            |
| 19 North Pacific Ins Co                       | 23892          |          |                      | 0.89%           | \$6,566                    |                    | 59.40            |
| 20 Nationwide Mut Fire Ins Co                 | 23779          | OH       | \$5,890              | 0.80%           | \$5,629                    | \$3,395            | 60.31            |
| 21 Liberty Mut Fire Ins Co                    | 23035          | MA       | \$5.496              | 0.74%           | \$5.038                    | \$6.638            | 131.76           |
| 22 Depositors Ins Co                          | 42587          | IA<br>   | \$5.254              | 0.71%           | \$4.645                    | \$2.489            | 53.58            |
| 23 Allstate Ind Co                            | 19240          | IL       | \$5,142              | 0.70%           | \$3.688                    | \$3,301            | 89.50            |
| 24 Farmers Ins Exch                           | 21652          | CA       | \$4,269              | 0.58%           | \$4,279                    | \$1,739            | 40.659           |
| 25 Foremost Ins Co                            | 11185          | MI       | \$4.145              | 0.56%           | \$3.638                    | \$2.224            | 61.139           |
| 26 Amica Mut Ins Co                           | 19976          | RI       | \$3.607              | 0.49%           | \$3.283                    | \$1.693            | 51.56            |
| 27 American Automobile Ins Co                 | 21849          | MO       | \$3,451              | 0.47%           | \$3,147                    | \$1,918            | 60.949           |
| 28 Oregon Mut Ins Co                          | 14907          | OR       | \$3.168              | 0.43%           | \$3,021                    | \$3.061            | 101.31           |
| 29 Nationwide Mut Ins Co                      | 23787          | OH       | \$3.081              | 0.42%           | \$2.603                    | \$1.180            | 45.339           |
| 30 Foremost Property & Cas Ins Co             | 11800          | MI       | \$3.072              | 0.42%           | \$2.886                    | \$1.427            | 49.46            |
| 31 Pioneer Ins Co                             | 40312          | MN       | \$2,902              | 0.39%           | \$2,856                    | \$1,994            | 69.81            |
| 32 Travelers Ind Co Of Amer                   | 25666          | CT       | \$2,828              | 0.38%           | \$3,001                    | \$2,174            | 72.45            |
| 33 General Ins Co Of Amer                     | 24732          | WA       | \$2,551              | 0.35%           | \$1,617                    | \$616              | 38.12            |
| 34 American Manufacturers Mut Ins Co          | 30562          | IL       | \$2,526              | 0.34%           | \$2,550                    | \$1,792            | 70.27            |
| 35 Rocky Mountain Fire & Cas Co               | 22128          | WA       | \$2,178              | 0.29%           | \$1,893                    | \$2,305            | 121.77           |
| 36 Prudential Prop & Cas Ins Co               | 32352          | IN       | \$2,155              | 0.29%           | \$2,193                    | \$1,323            | 60.319           |
| 37 National Merit Ins Co                      | 39004          | WA       | \$1,963              | 0.27%           | \$1,824                    | \$2,034            | 111.529          |
| 38 First Natl Ins Co Of Amer                  | 24724          | WA       | \$1,537              | 0.21%           | \$1,049                    | \$484              | 46.089           |
| 39 American Commerce Ins Co                   | 19941          | OH       | \$1,496              | 0.20%           | \$1,288                    | (\$82)             | (6.35)           |
| 40 Atlantic Mut Ins Co                        | 19895          | NY       | \$1,495              | 0.20%           | \$1,411                    | \$444              | 31.49%           |
| All 139 Other Companies                       |                |          | \$36,189             | 4.90%           | \$40,992                   | \$28,783           | 70.229           |
| Totals (Loss Ratio is average)                |                |          | \$738,833            | 100.00%         | \$706,038                  | \$432,577          | 61.27%           |

(1)Excluding all Loss Adjustment Expenses (LAE)